



**SCAIFE**  
**Protection Services**

## UNDERSTANDING SECURITY CONTRACTS

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This guide will help you understand security service contracts and make informed decisions when selecting a provider. We'll cover service types, typical contract terms, and important considerations for your security needs.

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## Types of Security Services

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### Unarmed Security Services

- Access control and monitoring
- Visitor management
- Regular patrols
- Incident reporting
- Customer service focus

### Armed Security Services

- Enhanced deterrence
- High-value asset protection
- Emergency response
- Cash/valuable transport
- Executive protection

### Mobile Patrol Services

- Multiple location coverage
- Random patrol patterns
- Alarm response
- Lock/unlock services
- Property inspections

## Contract Components

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### Essential Elements

- Scope of services
- Coverage hours and locations
- Guard qualifications and training
- Supervision and management
- Reporting and communication
- Emergency procedures
- Insurance requirements

## Understanding Costs

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### Cost Components

- Base Rate: Guard wages, insurance, training, supervision
- Equipment: Uniforms, communication devices, patrol systems
- Vehicle Costs: Patrol vehicles, fuel, maintenance (if applicable)
- Technology: Guard tour systems, reporting software, cameras

### Understanding Rate Structures

Security service rates are influenced by total billable hours and coverage consistency. Providers can typically offer more competitive rates for higher-volume commitments due to:

- Improved scheduling efficiency
- Reduced administrative overhead
- More effective resource allocation
- Consistent guard assignments

For example, a single guard post requiring 24/7 coverage (168 weekly hours) often qualifies for better rates than the same post staffed for limited hours or occasional coverage. Consider your total service hours when evaluating and comparing security quotes.

### **Additional Cost Considerations:**

- Holiday rates (typically 1.5x standard rate)
- Overtime rates for extended coverage
- Emergency call-out fees
- Specialized equipment needs
- Training for site-specific requirements

## **Quality Assurance**

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### **Supervision & Management**

- 24/7 field supervision
- Regular site inspections
- Performance monitoring
- Client feedback systems
- Continuous training programs

### **Reporting & Communication**

- Daily activity reports
- Incident documentation
- Regular client meetings
- Emergency notifications
- Performance reviews

## Making Your Decision

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### Selection Criteria

- Verified licensing and insurance
- Proven industry experience
- Professional guard force
- Strong supervision program
- Clear communication systems
- Competitive, transparent pricing
- Positive references

Ready to build your custom security solution? Use our online Build A Guard system to create your tailored security plan and receive an instant quote.

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